

## **Board of Directors**

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## Officers

Thomas A. Lang, Esq. Vice President - Operations

Clifford W. McKeown, Esq. Vice President - Administration

Invoice No.:

IND-1014-0010

Sold To: Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204

Invoice Date: Order Number: Fund: 8/31/15 0015523208

61910/571513 / 305000

Description of Services Personal Services

Federal ID: Contract Period: Contract Amount: Contract Number:

Date of Services: Payment requested for:

Description of Services and Total Paid: See attached detailed charges required by ISDH program

Project Code: Activity Code: 23-2868660 10/1/2014 - 9/30/2015 \$1,000,000.00 A70-5-041137 7/1/2015 -7/31/2015 Real Alternatives, Inc.

\$ 102,896.47

N/A N/A

Vendor's signature

Date

STANDARDS FOR EXCELLENCE

Accredited under the Pennsylvania Association of Nonprofit Organizations Standards for Excellence

Attachment B: Budget Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2014 - September 30, 2015

Expense Type	Rudget	(Expense Detail	Revised at 8/31/15 Budgeted Cost	Actual Expenses YTD-June 2015	Actual Expenses Jul-15	Remaining Cost
Expense Type	Duaget	CExpense Detail	Budgeted Cost	1 ID-Julie 2015	Jul-15	Aug 2015 to Sep-2015
Administrative	Salary	Accountant	\$2,000.00			\$2,000.00
Administrative	Salary	AD of Finance	\$500.00	196.22		\$303.78
Services	Salary	Services Coordinator	\$3,000.00	1,188.08	28.44	\$1,783.48
Services	Salary	Billing Coordinator	\$4,000.00	1,497.61	103.50	\$2,398.89
Services	Salary	Services Assistance	\$2,000.00	74.82	7.54	\$1,917.64
Administrative	Salary	Bookkeeper	\$3,000.00	393.76	18.75	\$2,587.49
Services	Salary	Regional Services Director	\$0.00	-		\$0.00
Administrative	Salary	President	\$35,000.00	29,613.92	847.94	\$4,538.14
Services	Salary	Service Provider Approval	\$5,000.00	2,023.73	63.00	\$2,913.27
Services	Salary	Service Provider Monitoring	\$3,000.00	202.34	11.00	\$2,797.66
Services	Salary	Hotline Counselor	\$2,000.00	471.31	44.60	\$1,484.09
Administrative Services	Salary	VP of Administration	\$6,000.00	2,924.46	207.79	\$2,867.75
Services	Salary	VP of Operations Subtotal	\$17,500.00 \$83,000.00	12,753.37 51,339.62	927.31 2,248.87	\$3,819.32 29,411.51
		Gubiolai	\$63,000.00	51,559.02	2,240.07	29,411.51
Administrative	Fringe	Employee Group Ins	\$11,000.00	6,202.06	413.01	\$4,384.93
Services	Fringe	Employee Group Ins	\$11,000.00	3,561.31	234.97	\$7,203.72
Administrative	Fringe	Payroll Taxes	\$5,000.00	1,850.74	27.03	\$3,122.23
Services	Fringe	Payroll Taxes	\$6,200.00	1,213.35	99.93	\$4,886.72
Administrative	Fringe	Pension	\$3,000.00	900.81	30.14	\$2,069.05
Services	Fringe	Pension	\$1,200.00	416.66	31.61	\$751.73
Administrative	Fringe	Workers' Comp	\$200.00	94.29	6.91	\$98.80
Services	Fringe	Workers' Comp	\$335.00	75.42	5.65	\$253.93
		Subtotal	\$37,935.00	14,314.64	849.25	22,771.11
Administrative	Travel	Travel/Lodging	\$1,000.00	× =	4.60	\$995.40
Services	Travel	Travel	\$10,000.00	1,448.42	0.51	\$8,551.07
		Subtotal	\$11,000.00	1,448.42	5.11	9,546.47
Administrative	Supplie	s Office Supply Expense	\$9,880.00	1,794.26	104.38	\$7,981.36
Administrative		s Computer Resources/Upgrades	\$20,000.00	16,081.22		\$3,918.78
Services	Supplie	Client Education Materials	\$162.00	162.00		\$0.00
Services	Supplies	s Pregnancy Test Kits	\$0.00	-	-	\$0.00
		Subtotal	\$30,042.00	18,037.48	104.38	11,900.14
Administrative	Contrac	t Accounting/IT/Legal consulting	\$6,000.00	765.56		\$5,234.44
Administrative		t Auditing	\$1,935.00	1,107.81	84.82	\$742.37
Administrative		t Copier Service Contracts	\$300.00	149.17	16.14	\$134.69
Services	Contrac	t Client Service Providers	\$792,603.00	601,112.11	99,187.82	\$92,303.07
Services		t Services Advertising	\$0.00	54.00	(54.00)	\$0.00
Services		t Meetings/Seminars/Conference	\$0.00	TO A CONTRACTOR	(- · · 7).	\$0.00
Services		t Services Database Consulting	\$15,000.00	6,854.60	8.34	\$8,137.06
		Subtotal	\$815,838.00	\$610,043.25	\$99,243.12	106,551.63
Administrative	Other	Professional Development	\$1,000.00	315.03	11.50	\$673.47
Administrative	Other	Job advertising	\$200.00	-	11.50	\$200.00
Administrative	Other	New employee screening	\$100.00	_		\$100.00
Administrative	Other	Postage/Shipping	\$1,000.00	575.32	62.66	\$362.02
Administrative	Other	Rent	\$12,845.00	3,333.53	238.68	\$9,272.79
Administrative	Other	Telephone Service	\$2,715.00	855.33	72.25	\$1,787.42
Administrative	Other	General Business Liability Ins	\$575.00	164.82	12.65	\$397.53
Administrative	Other	Insurance - Directors & Officers	\$750.00	396.39	30.82	\$322.79
Services	Other	Hotline Referral System	\$3,000.00	225.63	17.18	\$2,757.19
Services	Other	Contract Clostout Cost	\$0.00			\$0.00
		Subtotal	\$22,185.00	\$5,866.05	\$445.74	15,873.21
		Administrative	\$124,000.00	67,714.70	2,190.07	54,095.23
		Services	\$876,000.00	633,334.76	100,706.40	\$141,958.84
		Total	\$1,000,000.00	701,049.46	102,896.47	196,054.07

## Real Alternatives Actual Services Expenses Indiana Fiscal Year 2014-2015

Cost Category Personnel	Budgeted Dollars Revised at 8/31/15		Actual Expenses thru YTD June 2015		Actual Expenses July 2015		Remaining Cost Aug-2015 to Sep-2015	
Vice President of Operations	\$	17,500.00	\$	12,753.37	\$	927.31	\$	3,819.32
Regional Services Director	1		\$		T	32.1.02	\$	-
Services Coordinator		3,000.00	\$	1,188.08	Ś	28.44	\$	1,783.48
Billing Coordinator		4,000.00	\$	1.497.61	\$	103.50	\$	2,398.89
Services Assistance		2,000.00	\$	74.82	\$	7.54	\$	1,917.64
Service Provider Approval		5,000.00	\$	2,023.73	\$	63.00	\$	2,913.27
Service Provider Monitoring		3,000.00	\$	202.34	\$	-	\$	2,797.66
Hotline Counselor		2,000.00	\$	471.31	\$	44.60	\$	1,484.09
Payroll Taxes		6,200.00	\$	1,213.35	\$	99.93	\$	4,886.72
Workers Compensation Insurance		335.00	\$	75.42	\$	5.65	\$	253.93
Pension		1,200.00	\$	416.66	\$	31.61	\$	751.73
Employee Group Insurance		11,000.00	\$	3,561.31	\$	234.97	\$	7,203.72
							\$	
Total Personnel	\$	55,235.00	\$	23,478.00	\$	1,546.55	\$	30,210.45
Operating	Budge	ted Dollars						
Client Education Materials	\$	162.00	\$	162.00			\$	_
Services Advertising		-	\$	54.00	\$	(54.00)	\$	-
Travel/Lodging To Service Providers		10,000.00	\$	1,448.42	\$	0.51	\$	8,551.07
Srvcs Database Consulting & Dev		15,000.00	\$	6,854.60		8.34	\$	8,137.06
Client Service Providers		792,603.00	\$	601,112.11	\$	99,187.82	\$	92,303.07
Hotline Referral System		3,000.00	\$	225.63	\$	17.18	\$	2,757.19
Contract Closeout Cost		-	\$	-			\$	-
Meetings/Seminars/Conference		-					\$	-
							\$	-
							\$	=
							\$	-
Total Operating	\$	820,765.00	\$	609,856.76	\$	99,159.85	\$	111,748.39
Equipment		ted Dollars						
Pregnancy Test Kits	\$		\$	(2)			\$	
Total Services Expenses	\$	876,000.00	\$	633,334.76	\$	100,706.40	\$	141,958.84

## Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2014-2015

Cost Category Personnel	Budgeted Dollars Revised at 8/31/15		Year to Date thru June 2015		Actual Expenses Jul-15		Remaining Cost Aug 2015 to Sept 2015	
President & CEO	\$	35,000.00	Ś	29,613.92	\$	847.94	\$	4,538.14
VP of Administration	1	6,000.00	\$	2,924.46	\$	207.79	\$	2,867.75
Assistant Director of Finance	1	500.00	\$	196.22	-		\$	303.78
Accountant	1	2,000.00	\$	-		***	\$	2,000.00
Bookkeeper		3,000.00	\$	393.76	\$	18.75	\$	2,587.49
Professional Development		1,000.00	\$	315.03	\$	11.50	\$	673.47
Payroll Taxes	1	5,000.00	\$	1,850.74	\$	27.03	\$	3,122.23
Workers Compensation Insurance		200.00	\$	94.29	\$	6.91	\$	98.80
Pension		3,000.00	\$	900.81	\$	30.14	\$	2,069.05
Employee Group Insurance		11,000.00	\$	6,202.06	\$	413.01	\$	4,384.93
Job Advertising		200.00	\$	-			\$	200.00
New Employee Screening		100.00	\$	-			\$	100.00
Total Personnel	\$	67,000.00	\$	42,491.29	\$	1,563.07	\$	22,945.64
Operating	Budge	eted Dollars						
Accounting/IT/Legal Consulting	\$	6,000.00	\$	765.56			\$	5,234.44
Postage/Shipping		1,000.00	\$	575.32	\$	62.66	\$	362.02
Auditing		1,935.00	\$	1,107.81	\$	84.82	\$	742.37
Travel/Lodging		1,000.00	\$	×=	\$	4.60	\$	995.40
Rent		12,845.00	\$	3,333.53	\$	238.68	\$	9,272.79
Telephone Service		2,715.00	\$	855.33	\$	72.25	\$	1,787.42
General Business Liability Insurance		575.00	\$	164.82	\$	12.65	\$	397.53
Insurance-Directors & Officers		750.00	\$	396.39	\$	30.82	\$	322.79
Office Expense		9,880.00	\$	1,794.26	\$	104.38	\$	7,981.36
Computer Resources		20,000.00	\$	16,081.22			\$	3,918.78
							\$	-
Total Operating	\$	56,700.00	\$	25,074.24	\$	610.86	\$	31,014.90
Equipment	Budge	eted Dollars						
Equipment Service Contracts	\$	300.00	\$	149.17	\$	16.14	\$	134.69
Total Administrative Expense	s \$	124,000.00	\$	67,714.70	\$	2,190.07	\$	54,095.23